



“Colocation, Internet, and phones – you just want them to work all the time. Speakeasy is reliable and consistent. The technology is always up-to-date and we don’t have to worry about maintenance. We also appreciate the feature set, the turnkey approach, and the responsive customer service. IT management is much easier and our accountant loves getting just one bill.”

— Rick Passovoy, President/CEO, TransACT

TransACT is an Internet-based business that helps school districts around the country deliver legally required parent notices in multiple languages. By providing affordable subscription-based services, TransACT makes improving school communications possible for all schools, regardless of budget. With 15 full-time employees – including a proactive customer retention department that conducts webinars, interviews, and trainings – TransACT relies on Speakeasy for phone service, Internet connectivity, and server colocation.

	CHALLENGE	SOLUTION	RESULTS
SAVINGS	TransACT was preparing to move their entire office and faced a substantial cost to move their PBX phone system. They decided to enhance their connectivity and switch to Speakeasy’s Hosted Voice service instead.	Bringing up Speakeasy Hosted Voice was much more affordable and time-efficient than moving the old voice system. Speakeasy also offered a more robust feature set to support productivity and mobility.	TransACT’s IT director got to “look like a rock star” when the Speakeasy installation was completed quickly and seamlessly. Now, for only a slight increase in monthly costs, the company enjoys twice the connectivity and a more flexible phone system.
EFFICIENCY	After transitioning their phone service and connectivity to Speakeasy, TransACT decided to relocate their collocated servers as well. The facility they were using had “zero” customer service and poor environmental controls.	Speakeasy offers Managed Services in nine top-tier data centers. At the conveniently located Seattle facility, TransACT was impressed by the advanced security, responsive remote hands service, and flat rate back-up services.	TransACT enjoys much faster and more affordable off-site backups via Speakeasy’s private network. They also appreciate the extremely fast connection between their office and their collocated servers.
SERVICE	Before switching to Speakeasy, TransACT’s IT director had to juggle multiple vendors, most of whom offered inadequate customer support.	With Speakeasy, TransACT has a single point of contact for each issue. No more finger pointing or coordination headaches.	By trusting Speakeasy with all their communications, TransACT dramatically simplified IT management. They get better service for their money and the convenience of just one monthly bill.

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